



reliable options for any business.

commercial packaged | split systems | terminal heat pumps | DOAS and more

## INNOVATION THAT MAXIMIZES

# **COMFORT AND ROI**

Reliable, cost-efficient heating and cooling is not an option... it is an absolute necessity for every business. Friedrich is an industry leader for total heating and cooling solutions because we are never comfortable

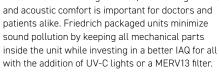
with the status quo. We constantly strive for innovations that help your business perform.

# **HEALTHCARE** I

Shine a Light on Health

From clinics and urgent care facilities to medical offices and senior living facilities, maintaining thermal and acoustic comfort is important for doctors and patients alike. Friedrich packaged units minimize sound pollution by keeping all mechanical parts inside the unit while investing in a better IAQ for all









### SCHOOL | Lead by Example

Keep educators, staff and students comfortable and maximize learning by keeping temperature and humidity levels optimal with Friedrich HumidiDry™ technology. Add a Friedrich DOAS system to the building to improve indoor air quality by bringing in up to 100%



All guests demand a comfortable room. Our VRP® solutions combine in-class cooling performance, superand true humidity control.



#### RETAIL | Sell Sustainability

Our constant innovation results in greater efficiency to help you save on energy costs while reducing your carbon footprint and demonstrating the sustainability your customers demand. And with our wide distribution network and local support, you can minimize downtime with local equipment and parts availability.



## Satisfaction

VRF performance with single package simplicity. Let your guests enjoy bestefficient heating, conditioned fresh air



#### WAREHOUSE | Efficiently Powerful

Warehouses have spaces throughout the building with very different cooling and heating needs. Satisfy the needs of all areas with a Friedrich Resolute™ unit with multi-zone VAV capabilities to keep your front office comfortable and minimize warehouse conditioning costs.



#### RESTAURANT | Serve Up Comfort

Food service facilities place high demands on their comfort systems with heat-generating kitchens and long hours every day. That's why Friedrich units are designed to be durable, and are performance tested in extreme conditions so your customers are always comfortable.

## **TRUST PROVEN TECHNOLOGY**

58% of total commercial floor space in the US is cooled by packaged equipment, making it a trusted, proven and reliable option for a majority of businesses like yours.

## **INCREASE COMFORT**

When a building isn't comfortable, that affects employee productivity, customer satisfaction and ultimately, your bottom line. Increase comfort for all building occupants with Friedrich commercial products.

## **MAXIMIZE**

HVAC energy consumption accounts for more than 40% of a commercial building's total energy use. Choose



## TAKING CARE OF **BUSINESSES**



#### **WIDE PRODUCT SELECTION**

We offer an ever-expanding range of solutions that include gas/electric, air conditioning, heat pumps and terminal heat pump products to meet the needs of office, retail, school, healthcare, hospitality, restaurant and other commercial buildings.

#### **GUARANTEED PERFORMANCE**

All our commercial units undergo a complete system of evaluation and testing to ensure quality. Our SEET (Systems Extreme Environmental Test) simulates the equivalent of five years of operation under harsh conditions to ensure maximum reliability in a variety of climates for the entire Renaissance line. Friedrich commercial equipment is backed by our industry-leading commercial limited warranty that includes:

- 1 Year Limited Parts
- 5 Years Compressor
- 10 Years Standard Heat Exchanger\*
- 20 Years Stainless Steel Heat Exchanger\*

\*Heat Exchanger warranty is for G/E models only

#### LOCAL SUPPORT AND DISTRIBUTION

Friedrich commercial HVAC products are designed, engineered and manufactured in three locations across North America. We have extensive R&D and manufacturing resources to support commercial HVAC, so our factory engineers are local. Additionally, we have several Innovation Learning Centers strategically located around the country for hands-on training led by industry-leading professionals.



#### 360° + 1 DESIGN AND INNOVATION

Designed with you in mind, we use extensive Voice-of-Customer (VOC) feedback to design products that deliver on performance and reliability to meet the needs of customers like you. Using our 360° + 1 philosophy, we evaluate every detail from top to bottom, inside and out, and everything in between. We consider the work that goes into installing, servicing and using our products... and then we take it further. That's 360° + 1.

#### PRODUCTS FOR EVERY APPLICATION

We offer a variety of commercial HVAC product types that feature innovative, patented technologies that improve overall and part-load efficiencies. Friedrich products are also California Title 24 and ASHRAE 90.1 compliant and are compatible with most thermostats or building management systems.

## renaissance™ COMMERCIAL HVAC LINE

Flexible and easy. Renaissance makes replacement projects faster than ever.



#### EASIER INSTALLATION AND REPLACEMENT

Engineered to make replacement jobs a breeze, Renaissance units feature industry-common footprints that eliminate the need for a curb adapter and thoughtfully placed wiring and piping connections to minimize costs for additional materials and labor. With the ServiceSmart package of features inspired by field input, contractors spend up to 100 minutes less time performing industry-standard service and preventive maintenance, adding up to substantial savings1.

#### PACKAGED SOLUTIONS FOR EVERY NEED

Renaissance products offer up to 16.2 SEER2 and 12 EER2 in 3 to 5 ton capacities and up to 14.8 IEER / 11.2 EER in 6 to 25 ton capacities. Innovative features like our exclusive PlusOne® HumidiDry® and patented Velocifin® heat exchanger enhance overall and part-load performance.



of our company's internally defined sustainability standards

3 to 25 Ton Packaged Air Conditioners

3 to 25 Ton Packaged Gas Electric Units

3 to 10 Ton Packaged Heat Pumps



SmartShield Coil System

The industry's only 15-25 ton packaged unit to feature indoor and outdoor interlaced MicroChannel coils, maximizing reliability and decreasing the amount of required refrigerant by up to 60%.



PlusOne

Patented heat exchanger tubing that increases heat transfer through an innovative velocity concept, improving overall efficiency.



PlusOne

HumidiDry® hot gas reheat improves occupant comfort, enhances performance and saves energy. Available on most Renaissance and Resolute models, including single-phase power

3-5 ton models.



Thoughtfully designed gwik-slide assemblies and convenient hinged access



RESOLUTE

Packed with premium features that come standard.

PREMIUM FEATURES, MAXIMUM VALUE

Designed with the future in mind, Resolute units include premium

options to enhance comfort, serviceability and reliability. Advanced

technologies like hot gas reheat improve part-load efficiencies and

deliver up to 14.6 IEER and 11.6 EER for powerful performance year-

gwik-slide blower and heat exchanger assemblies facilitate easier

service and routine maintenance, continuing to add to the bottom line.

Maximize comfort throughout your building with 5 stages of cooling and

the zoning capabilities of the Resolute 30-ton G/E and AC which come

15 to 30 Ton Packaged

15 to 30 Ton Packaged

15 & 20 Ton Packaged

Air Conditioners

Gas Electric Units

Heat Pumps

standard with single- and multi-zone VAV, personalizing comfort by

zone—in the smallest and lightest chassis available in the industry.

round. Practical features like hinged panels, qwik-clean drain pan and

Resolute maximizes comfort and value.

PlusOne<sup>c</sup> ServiceSmart

**ADVANCED ZONING** 

INDUSTRY'S

ONLY

**30 TON VAV** 

WITH

CONVERTIBLE

**AIRFLOW** 

panels mean faster service and maintenance.



Rest assured with real-time system access, monitoring and flexible controls for easy communication via BACnet. LonWorks or Modbus. Enjoy the freedom to choose without compromising on

functionality



Boost your energy savings

by matching system capacity

to the actual load while reducing wear and tear on



NOTE: Only available on Renaissance.



(360) NOTE: Available on both Renaissance and Resolute.

# DEDICATED OUTDOOR AIR SYSTEM (DOAS)

Friedrich DOAS units are a superior choice for introducing outdoor air to your building with up to 21.3 IEER. Modulating technologies deliver the highest efficiencies at part-load conditions, which account for the majority of days in the year. Add up to 100% outdoor air to your building while also enjoying industry-leading lead times, enhanced serviceability and ultimate reliability with complimentary monitoring via CASLink™ with engineering support.





### **SPLIT SYSTEMS**

Friedrich commercial split systems are available in multiple sizes so finding the right-sized equipment for your building is easy. Our patent-pending separable air handler design makes installation easy in even the tightest spaces. We also offer a robust lineup of residential split systems ranging from 1.5 to 5 tons in A/C and Heat Pump configurations, as well as gas furnaces in 40k Btu/h to 150k Btu/h ranging from 80-98% AFUE—including ultra-low NOx options.

For applications that need the added flexibility of limited-to-no ductwork and very high efficiency heat pump operation, we offer universal heat pumps that are compatible with nearly any existing HVAC system and a variety of ductless mini-split systems in single-zone and multi-zone configurations.

#### COMMERCIAL

6.5 to 20 Ton Split Air Conditioners7.5 to 20 Ton Split AC Air Handlers7.5 to 10 Ton Split Heat Pumps7.5 to 10 Ton Split Heat Pump Air Handlers

#### RESIDENTIAL

1.5 to 5 Ton Split Air Conditioners1.5 to 5 Ton Split Heat Pumps2 to 5 Ton Universal Heat Pumps40k Btu/h to 150k Btu/h Split Gas Furnaces(80-98% AFUE)

#### **DUCTLESS MINI-SPLITS**

9k Btu/h to 36k Btu/h Single-Zone Systems 18k Btu/h to 42k Btu/h Multi-Zone Systems

## **HAZARDGARD®**

For more than 30 years, multiple industries have relied on Hazardgard® to deliver safe and reliable cooling in the most extreme conditions. Hazardgard® is specifically designed to cool laboratories, control rooms, living quarters, storage areas and other enclosures situated in hazardous locations—such as where specific volatile flammable liquids or gases are handled or used within enclosed containers or systems.

#### Hazardgard models are available with these certifications:

15k to 24k Btu/h Capacities | UL Domestic 3 Models 60H, 1 Model 50 Hz

20k Btu/h Capacity | UL/SASO Gulf States 60Hz

20k to 24k Btu/h Capacities | ATEX/IECEx/UKCE Europe



Available in 9k Btu/h to 24k Btu/h capacities
Cooling only operation
Certified for application into Class 1 Division 2,
Groups A. B. C and D

## **HOSPITALITY** SOLUTIONS

Our hospitality-specific solutions help create a comfortable stay for every guest.

## PTAC (PACKAGED TERMINAL AIR CONDITIONERS)

Efficiency, comfort and new FreshAire® Indoor Air Quality (IAQ) options are abundant in our award-winning 3-tier line of packaged terminal air conditioners.

#### FreshAire®

The most advanced PTAC ever, with a variable speed inverter compressor and integrated make-up air system.

Available in 9–12k Btu/h capacities Heat pump operation Up to 12.0 EER and 3.65 COP



#### ZoneAire® Premier

The quietest standard PTAC in the industry.

Available in 7–15k Btu/h capacities Electric heat and heat pump styles Up to 13.3 EER and 3.6 COP



#### ZoneAire® Select

Outstanding performance with exceptional value.

Available in 7–15k Btu/h capacities Electric heat and heat pump styles Up to 12.0 EER and 3.5 COP



### **VERT-I-PAK®**

Ducted and closet mounted, Vert-I-Pak® eliminates the need for multiple through-the-wall units.

Available in 9–24k Btu/h capacities Heat pump operation down to  $10^\circ F$  with standard base pan heater

Up to 12.3 SEER2 / 10.6 EER2 / 6.7 HSPF2



VRF performance and single package simplicity all comes together in the award-winning Friedrich VRP®.

Available in 7–36k Btu/h capacities

40% of rated capacity, or up to 120%

Heat pump operation down to 0°F

Precision Inverter® compressor operates down to









## your provider for essential

# solutions.

We're in the business of delivering precise, efficient and reliable comfort. Our broad commercial portfolio is packed with innovations flexible enough to meet a variety of applications and supported by local experts who can help make your commercial project a success—from spec to install and beyond. Feel confident with Friedrich.



Through our partnership with Fernwood Capital & Leasing, Friedrich *Commercial KwikComfort® Financing* Program makes it easy to get the business equipment you need, when you need it. This includes heating and cooling systems, IT systems, machinery, titled equipment, furniture—or nearly any equipment that helps your business grow.



With our Protection Plus® extended service agreement program, protect your investment from unexpected, unbudgeted repairs after the limited warranty expires. Protection Plus limited warranty can also be extended.

## sustainability

We are focused on innovating with intent, engineering solutions with lifetime sustainability in mind. Our products are designed to give businesses greater control over their energy consumption, lowering their environmental impact.

Look for the Sustainability Standout® seal to quickly identify products that are a cut above the others in energy efficiency, longevity, CO, reduction and more.

To learn more about our commitment to sustainability, visit Friedrich.com/Sustainability

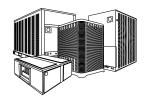


## Friedrich air portfolio



#### **Packaged Units**

- Gas Electric, A/C & Heat Pumps (2 to 30 Tons)
- DOAS (3 to 60 Tons | 500 to 15,000 CFM)



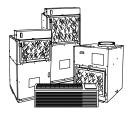
#### Split Systems

- 1.5 to 20 Tons
- Air Conditioners
- Heat Pumps



#### Mini-split Systems

- Single-zone (9k to 36k Btu/h)
- Multi-zone (18k to 42k Btu/h)
- Low Ambient Heating
- Universal Heat Pump (25k to 60k Btu/h)



## Hospitality and Industrial Systems

- VRP® Variable Refrigerant Packaged Air Conditioners (7k to 36k Btu/h)
- Vert-I-Pak<sup>®</sup> (9k to 22.5k Btu/h)
- FreshAire® Inverter PTACs (9k to 12k Btu/h)
- ZoneAire® PTACs (7k to 15k Btu/h)
- Hazardgard® Room Air Conditioners (15.7K to 21K Btu/h)
- Cooling and Heat Pumps

## delivering boldly crafted comfort

Founded in 1883, Friedrich Air Conditioning Co. is an expert in providing residential and commercial comfort solutions—from premium room air conditioners to whole-home / whole-building equipment and more.

Designed to be among the most advanced and quietest available, all Friedrich products are engineered to deliver precise temperature control to make spaces comfortable—quickly and efficiently.

#### Friedrich.com/Commercial

For additional information, contact your local Friedrich sales representative.



<sup>1</sup>Per a MIAT Commercial HVAC Competitive Time Study, conducted June 4-6, 2019.

Friedrich is a part of the Rheem® family of brands. In keeping with its policy of continuous progress & program improvement, Rheem reserves the right to make changes without notice.

 $The AHRI \ Certified @mark \ indicates \ our \ participation \ in the \ AHRI \ Certification \ program. \ For \ verification \ of \ individual \ certified \ products, \ go \ to \ www.ahridirectory.org.$ 



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